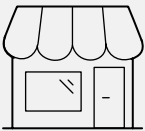


DÉPARTEMENT DES ALPES DE HAUTE PROVENCE

The Alpes de Haute Provence Departmental Council works with and for its inhabitants every single day, offering solidarity, education, environment, tourism, sport, culture, and much more.

It also aims to promote travel in order to support the département's economic growth. It secures and develops a network of 2,500 km of roads, handling routine repairs, signage, cleaning of the roads and its surroundings, carrying out preventative actions against ice, prioritise the snow removal on the roads, and user information (inforoute04.fr). Each year €22 million is spent on improving the département's roads.

<http://www.mondepartement04.fr/>



COMMUNITIES



**"WE WERE WON OVER BY THE USER-FRIENDLINESS
AND RELIABILITY OF THE PRODUCT"**

360

EMPLOYEES EQUIPPED IN THE
ROADS DEPARTMENT

5

WINTER MONTHS IN
VIABILITY PER YEAR

THE CHALLENGE

How did you come across Crosscall?

Via the public market and our telephone operator (Orange Business). We needed tough and durable phones for people who work on the roads and who use their phones often in tricky conditions.

The real plus of your phones was their resistance. It was essential for us to have a resistant and waterproof mobile.

And why do you need a resistant product?

During the winter period, there is a risk that phones fall in the snow and be exposed to low temperatures.

The cold affects the battery, and we needed phones with a long battery life, capable of staying operational all day.

We will soon be in the winter period (November to end of March), which is the ideal time to assess the performance of your smartphones.

How is the pool of mobile terminals used in your company?

Our employees are all equipped with the **TREKKER-M1 CORE**. We have deployed 360 lines. It is the first time that the Departmental Council has deployed CROSSCALL products among its teams. We were won over by the user-friendliness and reliability of the product.



TREKKER-M1 CORE

THE CROSSCALL SOLUTION

In addition to resistance, what other criteria appealed to you?

Undoubtedly the dual SIM: this allows us to ensure better network coverage as the employee can adjust the SIM cards according to the best operator in the concerned sector.

Who have you equipped with these Crosscall solutions?

All our teams: from the sector manager to the road agents. The agents work regularly on the département roads, either in heavy snow conditions or during road works. The sector managers supervise the daily work of these agents. Finally, the people working in the design offices have also been equipped. In total this represents 362 people.

Does the fact that we are a French brand matter to you?

The fact that Crosscall is a French brand facilitates communication.

“During the winter months, there is a risk that phones will fall in the snow and be exposed to low temperatures

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How do you use our products on a daily basis?

One of the main uses is the dual SIM.

Another use is also messaging. Switching to a smartphone has given our agents access to their professional messaging services but also to internet: inforoue04, weather, etc.

And we are currently working in-house to develop other professional apps that we will run directly with our management platform.

Have you come across any negatives?

Not many. Perhaps the need to change the habits of people who are used to using iOS and other Android versions, and also switching from a "classic" phone to a smartphone.

*Testimony of Thierry Roche
Dynamic Equipment and Telephony Division
Conseil Départemental des Alpes de Haute Provence
Department of Roads and Regional Interventions
Coordination of Regional Services.*