

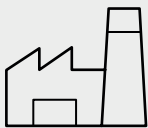


## SCOPELEC

The Scopelec Group has been deploying and maintaining telecommunications infrastructure since its creation in 1973. The Group also designs and operates solutions for digital services and use.

As a key player in the Digital Infrastructure industry and the Social and Solidarity Economy, the Scopelec Group is now the leading business cooperative (Scop) in France, with a presence across a hundred or so sites in mainland France and overseas. Today, the Group has chosen to stay true to its roots by creating and maintaining jobs in the regions.

<https://www.groupe-scopelec.com/>



INDUSTRY



**“THE PHONE IS A TECHNICIAN’S MAIN TOOL,  
AND IS THEREFORE HEAVILY USED”**

**4000**  
MOBILE LINES

**2000**  
CROSSCALL PHONES  
DEPLOYED

## THE CHALLENGE

**You are the manager of the Group’s mobility solutions, what is your mission?**

*My job is to ensure the mobile deployment and equipment of technicians in each of the Group’s entities.*

**How is your fleet of mobile devices organised?**

*We currently have around 4,000 lines. Our technicians are each given a tablet as well as a mobile phone. They use these tools to access their professional apps (for smartphones), from work schedules, to reports, geographic data, photos, and more.*

**How did you hear about Crosscall?**

*The first time we deployed of Crosscall products was back in 2017! We were looking for a shockproof phone to reduce our breakage rates.*

*Our operator partners suggested your solutions.*



**TREKKER-M1 CORE**



**SPIDER-X5**

## THE CROSSCALL SOLUTION

### So who has been equipped with Crosscall solutions?

Technicians and team managers. Depending on their needs, we issued them with a (**SPIDER**) mobile or a (**TREKKER-M1 CORE** and **ACTION-X3**) smartphone.

### And why a robust product?

We were looking for a shockproof phone. As the technician's main tool, the phone is heavily used.

Some technicians climb several metres in height and phones can fall. Others put them in their tool box where scratches and breakages are frequent. Finally, some technicians work in particularly humid environments when they are lowered into communication chambers, which are often filled with water. In the past, we have had cases of rusting phones. We therefore needed robust and waterproof products.

“The first time we deployed Crosscall products was back in 2017!”

### What were the potential obstacles to deployment?

The only condition we had was to find a solution capable of withstanding impacts! We worked with a “non-toughened” solution provided by a competitor, to which we added a protective case, but we were looking for an all-in-one solution.



**TREKKER-X3**



**ACTION-X3**

Testimonial by: Alexandre Greverend  
Group Mobility Equipment Manager - Group

